October 29, 2007

#### **First Half of Fiscal 2008**

(April 1, 2007 – September 31, 2007)

# **Business Results**



When included in this presentation, the words "will", "should", "expects", "intends", "anticipates", "estimates", and similar expressions, among others, identify forward looking statements. Such statements are inherently subject to a variety of risks and uncertainties that could cause actual results to differ materially from those set forth in this presentation. These forward-looking statements are made only as of the date of this presentation. The Company expressly disclaims any obligations or undertaking to release any update or revision to any forward-looking statement contained herein to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any statement is based. Actual results may vary widely from forecasts due to the following factors : 1) drastic changes in economic conditions and product supply and demand in major markets (Japan, Europe, The Americas, Asia etc.), 2) changes in trade regulations and other regulatory changes in major domestic and international markets, 3) Drastic changes in foreign exchange rates (yen-dollar, yen-euro etc.), 4) sharp moves in the capital markets, and 5) changes in social infrastructure caused by drastic changes in technology etc. Risks and uncertainties also include the impact of any future events with material unforeseen impacts.

## Action Plan 2007: progress in line with plan

● 2<sup>nd</sup> quarter operating income overachieved the plan

Employment structural reforms steadily implemented

Difficulty in main consumer product sales during 2<sup>nd</sup> quarter

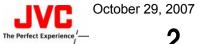
 LCD TV fighting well in domestic and foreign sales, but CRT TV and D-ILA Rear Projection TV sets decreasing
Audio / DVC Camcorders also encountering relatively tough battle

3

2

Inventory reduction thanks to effects of operational reforms etc.

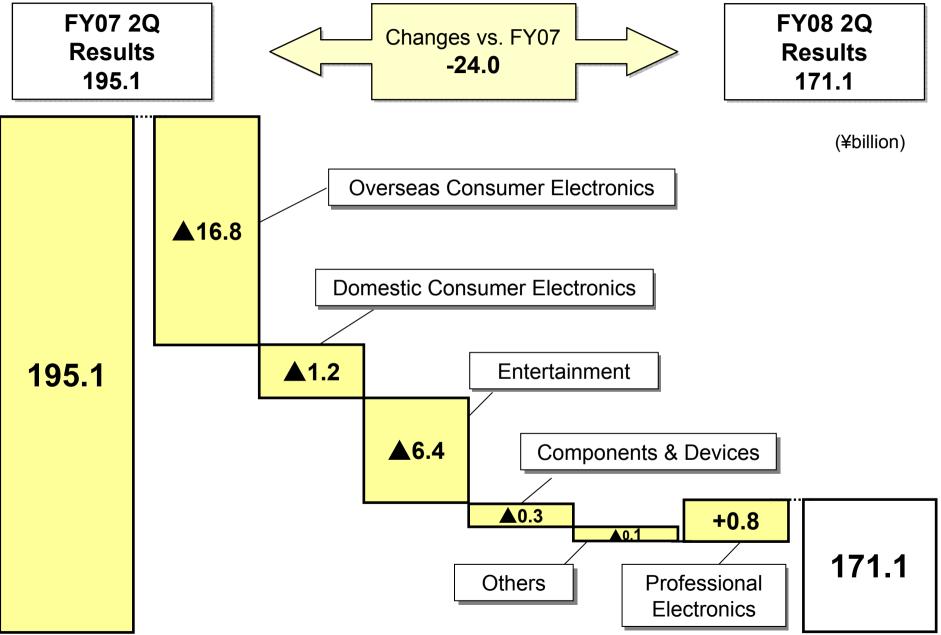
#### Fiscal 2008 2Q & 1H Consolidated Financial Results

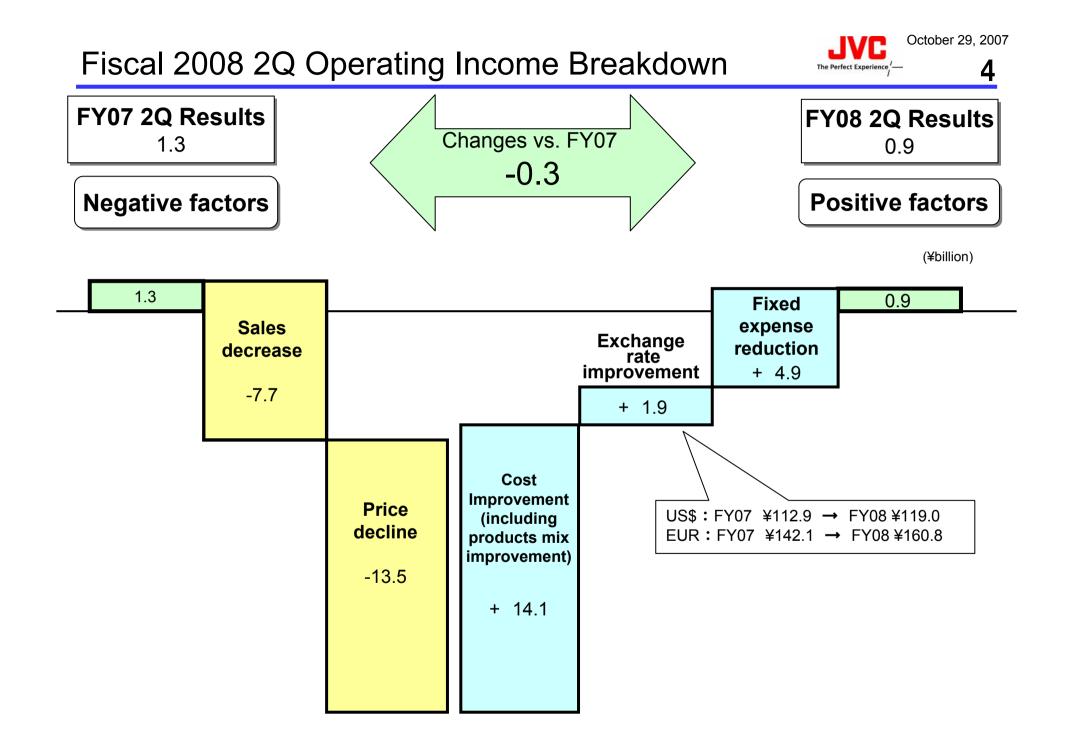


	(¥billion)	Result	July 24 forecast	FY07 2Q results	Changes vs July 24 forecast	Changes vs FY07
	Net Sales	171.1	181.0	195.1	(9.9)	88%
	Operating	0.5%	0.0%	0.6%	0.5%	
FY08 2Q	income(loss)	0.9	0.0	1.3	0.9	(0.3)
	Ordinary	-1.6%	-1.5%	-0.3%	-0.2%	
	income(loss)	(2.8)	(2.7)	(0.5)	(0.1)	(2.3)
	Net income	-17.0%	-12.2%	4.3%	-4.8%	
	(loss)	(29.1)	(22.1)	8.4	(7.0)	(37.5)
	Net Sales	330.2	340.0	371.2	(9.8)	89%
	Operating	-1.6%	-1.9%	-0.2%	0.2%	
FY08 1H	income(loss)	(5.4)	(6.3)	(0.7)	0.9	(4.7)
	Ordinary	-3.2%	-3.1%	-0.9%	-0.1%	
	income(loss)	(10.5)	(10.4)	(3.4)	(0.1)	(7.1)
	Net income	-12.7%	-10.3%	1.4%	-2.4%	
	(loss)	(42.1)	(35.1)	5.0	(7.0)	(47.1)

#### Fiscal 2008 2Q Sales Breakdown



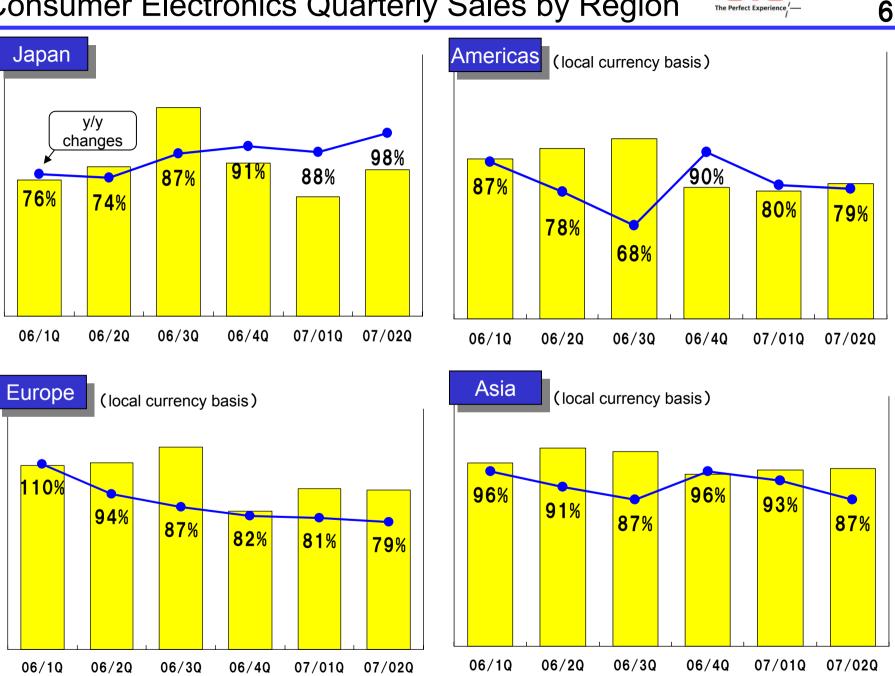




### Fiscal 2008 1H Extraordinary Income(Loss)etc.

(¥billion)	1Q	2Q	1H	
Non-consolidated	0.0	(13.6)	(13.6)	
Subsidiaries and				
affiliated companies	(0.8)	(0.1)	(0.8)	
Employment structure reform	(0.8)	(13.7)	(14.4)	
Business Structural Reform	(0.7)	(3.8)	(4.5)	
Structural Reform Total	(1.5)	(17.4)	(18.9)	
Sales of plant and equipment	(0.3)	2.9	2.6	
Others	(3.0)	0.5	(2.5)	
Extraordinary Income(loss) Total	(4.7)	(14.1)	(18.8)	
Corporation tax	(0.6)	(0.7)	(1.3)	
Deferred tax	0.0	(11.5)	(11.5)	
Total like corporation tax etc.	(0.5)	(12.2)	(12.8)	

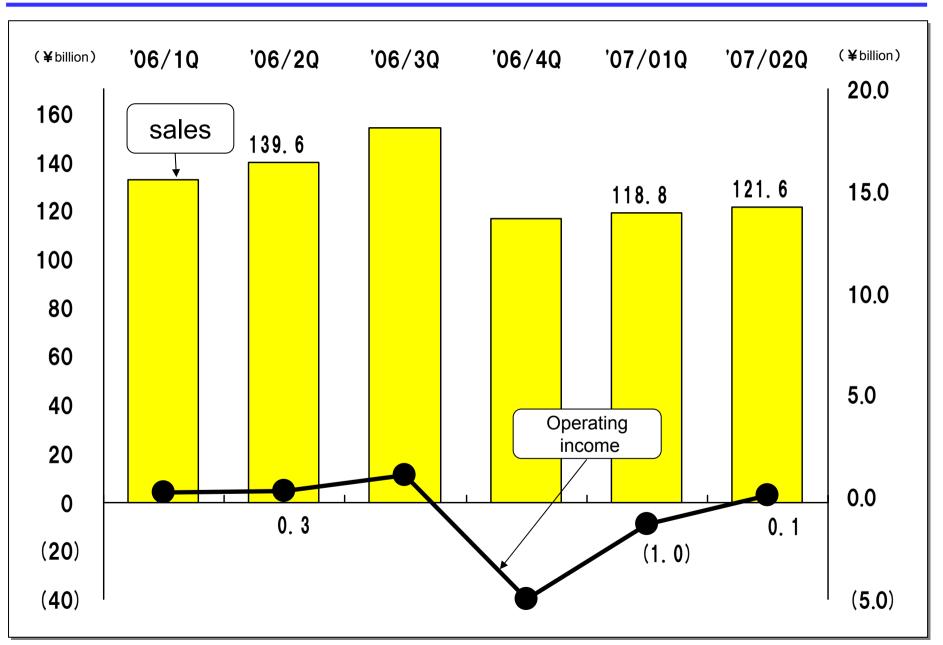
#### **Consumer Electronics Quarterly Sales by Region**



October 29, 2007

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#### **Consumer Electronics Sales Results**

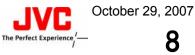


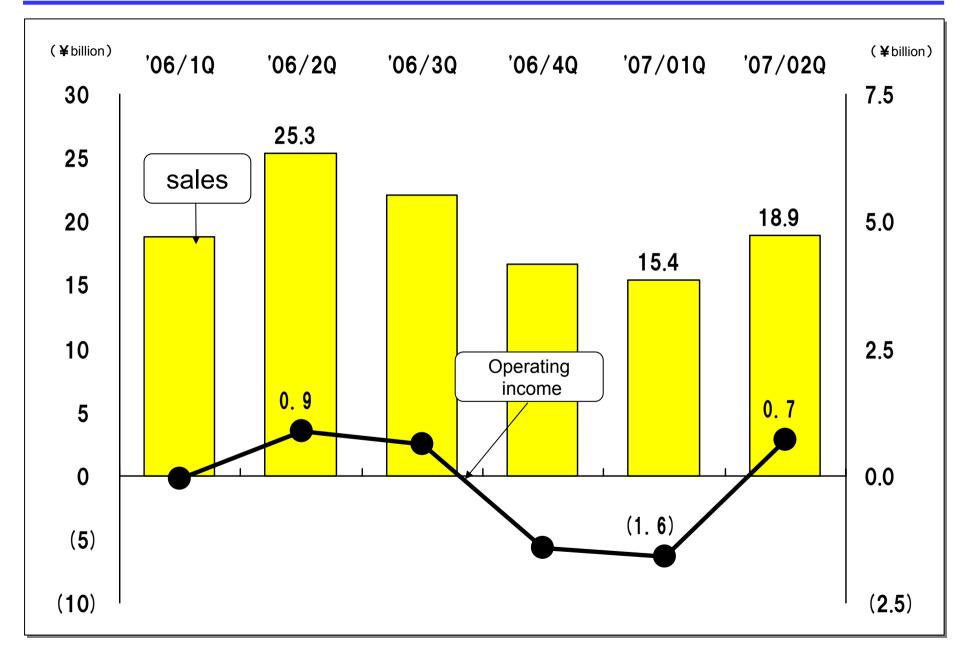
October 29, 2007

7

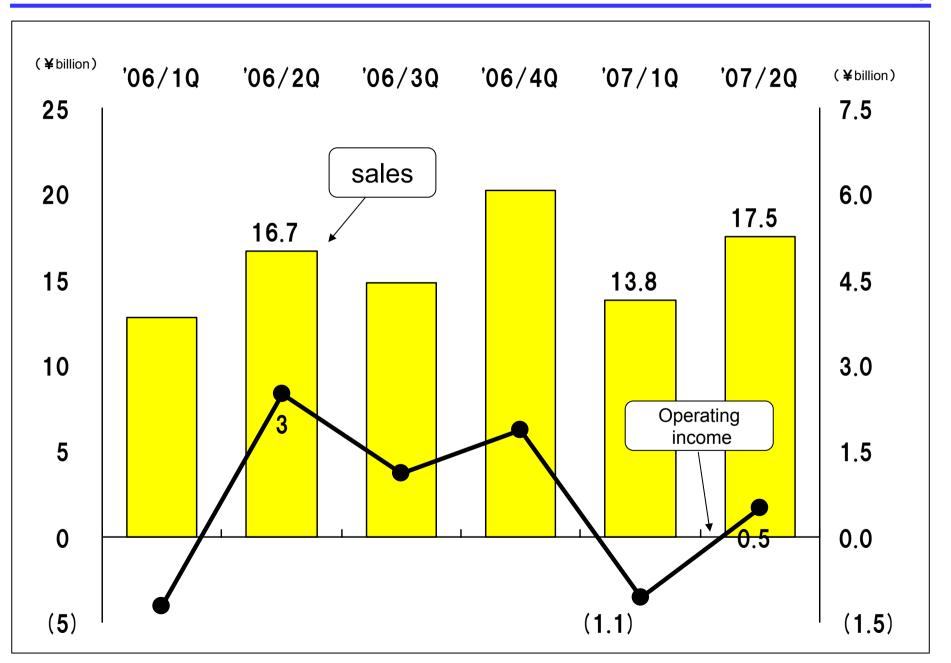
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#### **Entertainment Sales Results**





#### **Professional Electronics Sales Results**

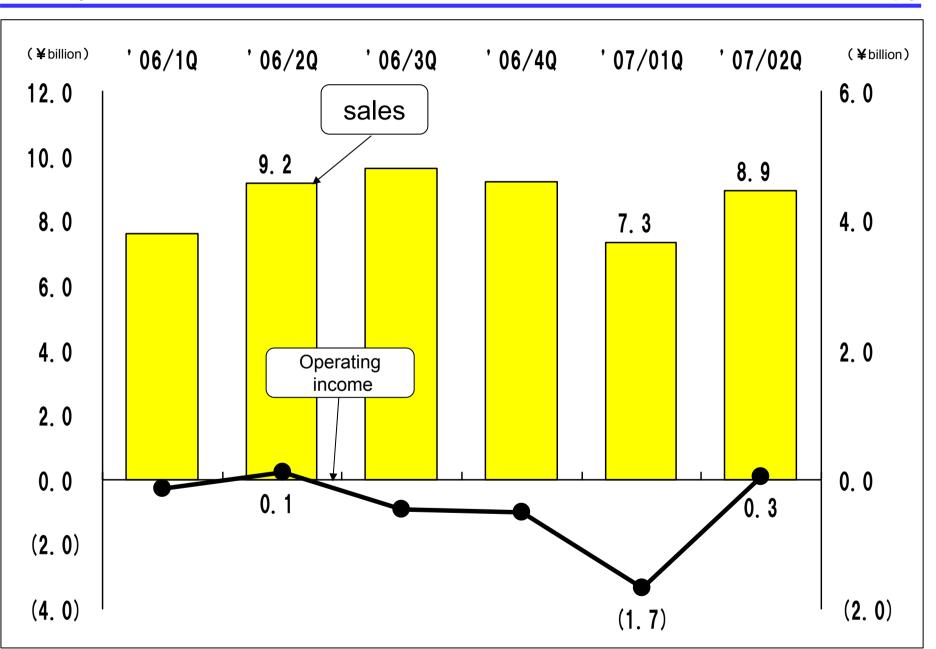


October 29, 2007

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9

#### **Components & Devices Sales Results**



#### October 29, 2007

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10



(¥billion)	Sep.'07	Mar.'07		Jun.'07	Sep.'07	Charges vs FY07
ROA	-0.3%	-1.3%			-2.6%	-2.3%
	(53days)	(50days)	(	(60days)	(50days)	( (3) days)
Inventory	109.3	103.8		105.9	94.4	(14.9)

Interest-bearing debt	148.9	120.5	129.6	116.0	(32.9)
Net cash	(61.0)	(50.5)	(71.6)	(32.7)	28.3

Quarter

Net cash provided by opereating activities	4.1	10.1
Net cash used in investing activities	9.1	(1.0)
Free cash flow	13.2	9.1
Net cash used financing activties	15.9	(28.7)

(16.1)	5.8	1.7
(4.4)	(0.9)	(10.0)
(20.5)	4.9	(8.3)
6.2	22.4	6.5

	(¥billion)	Current forecast	July 24 forecast	FY07 results	Changes vs July 24 forecast	Changes vs FY07
	Net sales	740.0	740.0	742.7	0.0	100%
e e reclidete d	Operating	1.1%	1.1%	-0.8%	0.0%	
consolidated	income(loss)	8.1	8.1	(5.7)	0.0	13.8
	Ordinary	0.1%	0.1%	-1.6%	0.0%	
	income(loss)	0.6	0.6	(11.7)	0.0	12.3
	Net	-4.4%	-2.3%	-1.1%	-2.1%	
	income(loss)	(32.5)	(17.2)	(7.9)	(15.3)	(24.6)
	Net sales	358.0	358.0	369.5	0.0	97%
	Operating	1.4%	0.9%	-1.2%	0.5%	
Non-consolidated	income(loss)	5.0	3.1	(4.5)	1.9	9.5
non-consolidated	Ordinary	0.0%	0.0%	-1.9%	0.0%	
	income(loss)	0.1	0.1	(7.0)	0.0	7.1
	Net	-9.4%	-3.8%	-6.6%	-5.5%	
	income(loss)	(33.5)	(13.7)	(24.5)	(19.8)	(9.1)

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12